



Revenue Cycle Management

Financially thrive and improve business results with solutions that go beyond billing to help you get paid quickly and accurately for the care services you provide

As payment models continue to change for skilled nursing organizations, properly managing and optimizing your overall revenue cycle is critical for success. The emergence of multiple payers, complex contracts, and longer reimbursement cycles require you to move beyond billing systems and invest in more comprehensive solutions to increase revenue, cash flow, and profits.

The Big Picture

The Revenue Cycle Management (RCM) solution from American HealthTech helps skilled nursing organizations like yours to optimize their revenue cycle and improve their bottom line. It successfully:

- › **Integrates with all AHT solutions**, ensuring that information documented by your care team will flow seamlessly into your overall revenue cycle process
- › **Allows you to manage the entire revenue cycle**, from admissions and eligibility verification to claims submission and processing all the way through to denial management and collections
- › **Improves profitability** by saving time and costs associated with manually checking resident eligibility, and correcting and resubmitting denied claims





Take a closer look

The AHT RCM solution features a number of applications that will help you go beyond billing and collection to further secure the financial health of your organization. They include:

Admissions Analysis

The process of evaluating candidates and admitting new residents to your facility is not just an administrative necessity; it is a critical activity that can help your facility run more efficiently and profitably. AHT Admissions Analysis will help you determine how much the care for each resident will cost and generate in revenue. It allows you to track referral information for future reporting and streamlines the admission process by carrying forward resident data captured during pre-admission.

Eligibility Verification

Accessible from within the admissions and billing workflows, this application offers real-time eligibility verification for your residents, confirming their payers and coverage to support accurate billing. Now with real-time status of benefits and coverage period, your organization can better manage insurance contracts and be reimbursed more quickly and accurately.

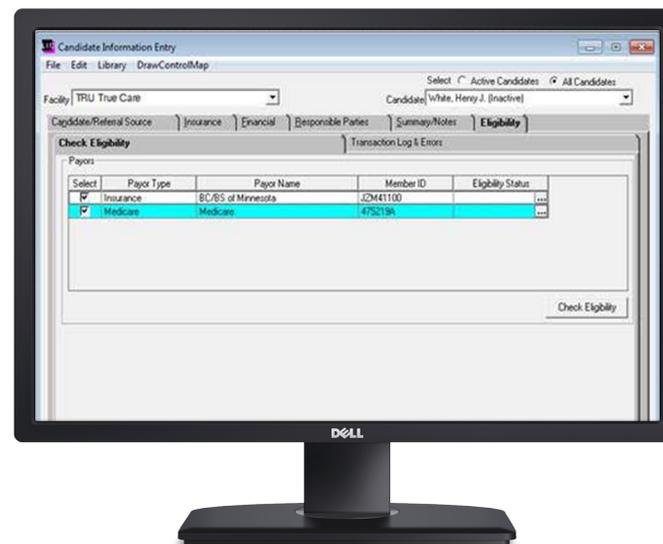
Claim Scrubbing and Submission

You'll appreciate an unmatched level of functionality that will help reduce claim processing times and simplify the difficult tasks of accelerating payments and improving the financial health of your organization. Additionally, you'll be able to:

- › Optimize your billing accuracy and ensure your facility is submitting clean, HIPAA-compliant claims
- › Maximize claim acceptance and correct payment on the first submission
- › Validate that electronic claims meet each payer's specific billing requirements

ERA Retrieval

Retrieve electronic remittance advice effortlessly from payers to support the overall RCM process.





Remittance Management

Save time and improve efficiency by eliminating the need for your staff to memorize multiple explanations of benefits (EOB) layouts. This solution lets you access, manage, and analyze EOBs in a single, easy-to-understand format and provides you with a central location in which to manage them. You can:

- › Accept and normalize 835 Remittance Advice from all payers
- › Take advantage of decision support tools so that you can report on every financial details of a claim or EOB

Denial and Audit Management

You'll be able to identify and resolve denied claims, improve efficiency by routing claims based on any criteria found in the EOB, and access the tools you need to perform in-depth claim rejection analysis and dynamic denial trending reports. Additionally, our solution will help you maximize compliance and protect your revenue by tracking audited claims from the initial request letter to the final appeal decision.

Trust Funds

Manage all aspects of your residents' trust funds separately from the general resident billing function. Users can monitor balances, interest accrued on each account, and patient statements.

Billing

Central to the revenue cycle process is AHT Billing, which drives the core functions of the RCM process, provides support for all payer types, and is fully integrated with the AHT Financial and Enterprise Management solution.

Long-term solutions that lead to your LTC success

American HealthTech helps skilled nursing facilities like yours to navigate the ever-changing regulatory environment and get a handle on your bottom line today, while supporting your long-term growth for tomorrow.

Our comprehensive, integrated EHR solutions deliver a seamless flow of information between the resident care, coding and billing, and financial management functions.

That's what you can expect from a leading provider for LTC with 30+ years of industry insight. Even better, it's 100% backed by dedicated support and service.

Get the right solution for your facility

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