



Continual Free Enhancements Keep Your Software Fresh for the Long Term

American HealthTech has an unwavering history of providing ongoing value improvements to the software modules you've already paid for. And, more importantly, these enhancements to existing modules come to you at no additional charge – with American HealthTech, your low monthly maintenance brings you both regulatory enhancements and valuable functional enhancements that help you run your organization even better. That's why customers tell us that they never need to shop for new software because they always *have* it!

If you had been an American HealthTech customer for the last three years using our full suite of modules, you would have received almost 200 free enhancements. Here's a summary of a few of the most significant ones:

1. **Therapy Management.** With such a vital link between therapy administration and reimbursement, customers asked for fully integrated therapy functionality that would interact automatically with AHT's existing billing and clinical software. So beginning in 2005 we started releasing a series of very powerful enhancements to our Ancillary Tracking module. Now therapy transactions feed from point of service all the way through to the claim. This software:
 - a. automatically converts therapy minutes into billing units for accurate billing,
 - b. there is a direct connection from therapy to our MDS Optimizer to suggest an optimal Assessment Reference Date for maximum reimbursement,
 - c. it tracks productivity and non-billable time for your therapists, and
 - d. of course the software provides full electronic documentation for the therapy function.
2. **eChart.** As a precursor to a fully electronic medical record, our customers needed a ready point of reference that would replace the old paper chart function. They needed a stronger solution than running various traditional lists of the medical record data they were now capturing electronically. So, in 2007 we released eChart as an enhancement to our core clinical module. eChart provides a single location to display the most commonly accessed information in the Resident's current paper chart. Its appearance mimics that of a paper chart with colorful tabs for each category of a resident's information. But then the power of electronic medical records kicks in. With a mouse click or a touch on the screen, each page of the eChart can take you directly to that section of the software so you can enter, modify or print the information. And because it is available electronically, any caregiver with access rights can view that resident's record from any available computer – even wall mounted devices out in the units. Now your charts are more available than ever to your caregivers. They can answer questions and do research faster than ever before. And with American HealthTech, your charts are always as up to date as the last keystroke!

3. **Off-Formulary Drug Warning.** As drug costs increase and as expensive off-formulary drugs can negatively impact a resident's total reimbursement, our customers asked us for some help. So we introduced an enhancement that allows customers to set up a warning that would flag "non-preferred agents" during order entry and recommend a preferred replacement for consideration by the resident's physician. This enhancement also included an analytical report showing the non-preferred drugs currently prescribed in your facility and the history of any conversions to preferred drugs.
4. **MDS Optimization Enhancements.** Our clinical software has offered MDS optimizing for a number of years. However, since the MDS forms the heart of effective quality care and corresponding reimbursement, we continually add functionality to help our customers manage this vital part of their operations. Here are a few of the enhancements we've added in this area over the last couple of years:
 - a. Our RUGS Analysis Report was added to show all possible RUG groups that the resident qualifies for (both Medicare and Medicaid) and it summarizes the ADL and CPS scores and the nursing rehab counts.
 - b. We added a Default RUG Alert Report to research any BC1 MDS assessments before billing closes.
 - c. We added a Quality Indicator Worksheet that allows you to see how QIs have changed since the last MDS and of course added new Quality Measures (QMs) to QIs.
 - d. And we added a re-optimizer function to the existing Assessment Reference Date optimizer functionality to better reflect up-to-the-minute changes in a resident's MDS input.
5. **Accounts Payable & General Ledger Major Enhancements.** We have not forgotten the back office staff in our quest for continual improvements either. We have added a host of smaller enhancements to these core accounting modules under the direction of a committed Customer Focus Group that was formed as a steering committee to help us set priorities for the future growth of these important back office modules.

Of course, these are only a few examples from the long list of free enhancements our customers have received in recent months. We've also created a very revealing Medicare Length of Stay Report and a dynamic Admission/Discharge Summary that will serve as the foundation for the future electronic health record interoperability requirement. And one of our more recent enhancements is so valuable that we've devoted an entire article to it. See our [Cash is Still King - Claims Management](#) article by clicking here. You'll want to read that one too.

Our commitment to provide life-long value and continued return on your software investment is no flash in the pan gimmick. It keeps delivering to your organization for as long as you are our customer. We want you also to be able to say, "We don't need to shop for new software; we already have it with American HealthTech".

Contact us or call 1-800-489-2648, ext 1051 today, and let us show you how we can help.